

## Message Text

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PAGE 01 STATE 135434

71

ORIGIN COME-00

INFO OCT-01 EUR-06 ADP-00 EB-05 RSC-01 /013 R

66607

DRAFTED BY: COM/BIC/226/JMDEVLIN:CMM/WE/MES

APPROVED BY: EB/OCA/REP:LHPOMEROY

COM/BIC/226/RDCLARK:RMD/WE

COM/BIC/OIM/216/PD/RCS/CGENDREAU

COM/OB/DIBA/BBABIARZ/130

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R 111936Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY PARIS

UNCLAS STATE 135434

E.O. 11652: N/A

TAGS: BEXP, FR

SUBJECT: OIM MARKET RESEARCH - ANNUAL CONTRACTS

REF: STATE A-5038, 6/12/73

FROM COMMERCE

1. REVISED STANDARD MARKET RESEARCH SPECIFICATIONS BEING POUCHED. UPON RECEIPT, POST REQUESTED PASS COPIES TO ANNUAL CONTRACTORS (B.MO. AND D. AND B.) DETERMINE IF CONTRACTOR PREPARED CONDUCT STUDIES AT PRESENT PRICES ON REVISED SPECIFICATIONS. SHOULD PRICE ADJUSTMENT BE INDICATED, POST AUTHORIZED NEGOTIATE PROPOSED PER-STUDY PRICE AMENDMENT TO CONTRACT(S) TO COVER REMAINING STUDIES.

2. COMMERCE CONSIDERS PRICE ADJUSTMENTS, IF ANY, WOULD RELATE TO REQUIREMENTS FOR TRADE-LIST COMPILATION AND SHOULD NOT ENTAIL INCREASE IN PER-STUDY PRICE EXCEEDING FRANC EQUIVALENT OF DOLS. 100 TO 150.

3. POST REQUESTED TO CABLE COMMERCE PROPOSED REVISION IN PER-STUDY FRANC PRICE, FOR EACH CONTRACT, WITH DOLLAR EQUIVALENT AT EXCHANGE RATE POST PROPOSES COMMERCE USE FOR ISSUANCE DOLLAR BUDGET AUTHORIZATION COVERING REMAINING MINIMUM STUDIES (ONE FOR BMO AND TWO FOR D AND B). IF PRICE ADJUSTMENTS ACCEPTABLE, COMMERCE WILL APPROVE CONTRACT AMENDMENT AND FOWARD BUDGET

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PAGE 02 STATE 135434

AUTHORIZATIONS FOR REMAINING MINIMUM NUMBER STUDIES (SEE PARA.

3(A), A-5038).

4. COMMERCE HOPES TO EFFECT REQUIRES AMENDMENTS AND AUTHORIZE  
FUNDS ASAP IN ORDER TO PROCEED WITH PLACEMENT OF STUDIES. ROGERS

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Review Authority:** kelleyw0  
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